

TERMS OF THE OFFERING

Authorization for the Offering and the board's offering decision

By the decision of the extraordinary general meeting on 17.10.2017, the shareholders of the Company authorized the board of directors of the Company to resolve on issuing up to 2 500 000 new shares in one lot or in several lots. The board of directors is authorized to resolve on all the terms on which Shares are issued. The board may also resolve on issuing Shares in a directed issue. The authorization is in force until 30.6.2018, unless cancelled before that date by the general meeting of the Company.

On 26.1.2018, the board of directors of the Company has resolved on issuing up to 1 400 000 new shares of the Company ("Initial Public Offering Shares") for subscription of retail and institutional investors in a directed issue in Finland and in Sweden ("Initial Public Offering"). The Initial Public Offering consists of Initial Public Offering Shares offered to the public ("Retail Offering") and of Initial Public Offering Shares offered to institutional investors ("Institutional Offering").

General terms of the Initial Public Offering

1. *Initial Public Offering Shares*

The Company offers up to 1 400 000 new shares in the Company for subscription in the Initial Public Offering. The number of Initial Public Offering Shares will be determined based on subscriptions of investors in Finland and in Sweden ("Initial Public Offering Shares"). Assuming that all Initial Public Offering Shares are subscribed and all the subscriptions are approved, The Initial Public Offering Shares constitute approximately 31.4 percent of shares and votes in the Company carried by all shares prior to the Initial Public Offering and approximately 23.9 percent of shares and votes in the Company carried by all shares after the Initial Public Offering, provided that all the Initial Public Offering Shares offered in the Initial Public Offering are subscribed.

2. *Directed Issue*

Deviating of the pre-emptive subscription right of the existing shareholders of the Company, the Initial Public Offering Shares are offered to investors in a directed issue. The grounds for deviating from the pre-emptive subscription right are the development of the Company's business and the broadening of the Company's shareholder base necessary for a planned listing of the Shares in the Company on the First North Finland and First North Sweden. On these grounds, the Company's board of directors considers that in accordance with the Finnish Companies Act (624/2006 with changes), Chapter 9, Section 4 (1), a weighty financial reason exists for deviating from the pre-emptive subscription right of the existing shareholders of the Company.

3. *Subscription Price*

The Shares of Initial Public Offering are offered to be subscribed at EUR 5,50 per share ("Subscription Price"). In defining the Subscription Price, the board of directors of the Company has considered and based the pricing of share in the Initial Public Offering on the pricing of

shares of the companies in the same industry, on the acquisitions made in the industry, on the pricing of shares in the recent offerings of the Company and on the future expectations of the company.

4. Subscription Place

The subscription place of the Initial Public Offering Shares ("Subscription Place") in the Finnish Retail Offering is the Finnish branch of Nordnet Bank AB, www.nordnet.fi/bone. In the online service it is possible to subscribe with online bank user identifiers of Nordnet as well with identifiers of Aktia, Danske Bank, Handelsbanken, Nordea, Oma Säästöpankki, OP Bank, POP Bank, S-Bank, Säästöpankki and Ålandsbanken. When separately agreed the subscriber in the Retail Offering may make the subscription also at the customer service of the Finnish branch of Nordnet Bank AB, address Yliopistonkatu 5, 00100 Helsinki on business day between 09:30 and 16:30.

The subscription place in the Finnish Institutional Offering is the Finnish branch of Nordnet Bank AB, address Yliopistonkatu 5, 00100 Helsinki, tel. +358 9 68178444 and the head office of the Company, the address of which is Kiviharjunlenkki 6, 90220 Oulu; info@bbs-artebone.fi.

The Subscription place in the Swedish Retail and Institutional Offerings is Nordnet Bank AB, www.nordnet.se/bbs. The subscriptions are made in the subscription system of Nordnet Bank AB.

5. Amount of Subscription

The minimum subscription in Retail Offering is 200 Shares of Initial Public Offering and the maximum subscription In Retail Offering is 20 000 shares. The subscriptions by the same investor are combined to one subscription. If the combined subscription by a private individual or entity exceeds the maximum subscription in Retail Offering, the combined subscription is considered as subscription in the Institutional Offering.

In the Institutional Offering in Finland the investors who subscribe 20 001 shares in minimum are eligible to participate.

6. Payment of the Subscription Price

The Subscription price in the Retail Offering shall be paid to the bank account indicated by the Subscription place when making the subscription.

The Subscription price in the Finnish Institutional Offering shall be paid in accordance with the instructions set out by the Subscription place to the bank account indicated by the Subscription Place on or about 22.2.2018. The Subscription Price in the Initial Public Offering shall be fully recorded in the reserve for invested unrestricted equity of the Company.

The Subscription price in the Retail and Institutional Offering in Sweden is debited with the transfer of shares. The subscription Price of the allocated Retail and Institutional Offering shares is charged from the account specified by the investor simultaneously against the allocated Initial Public Offering Shares. This is expected to take place on or about 23.2.2018.

The Place of Subscription is entitled to claim, either upon receipt of the subscription or upon approval of the subscription a verification of the investor of its ability to pay the shares

corresponding to the subscription or to demand the corresponding amount to be paid in advance. The amount payable is then the Subscription Price multiplied by the number of shares subscribed.

The Subscription Price of Initial Public Offering Shares in Finland, delivered by Euroclear Finland, shall be paid in euros. The Initial Public Offering Shares in Sweden, delivered by Euroclear Sweden, shall be paid in Swedish krona. The final subscription price in Swedish krona is defined with EUR/SEK forward rate for the allocated amount corresponding to Swedish krona. The company announces the final Subscription price in Swedish krona with a company release.

7. Subscription Period

The Subscription period of the Initial Public Offering Shares ("Subscription period") begins on 5.2.2018 at 9.30 Finnish time (at 8.30 Swedish time) and it ends in Finland on 18.2.2018 at 24.00 Finnish time and in Sweden at 24.00 Swedish time unless the Company decides to shorten or extend the Subscription period during the Subscription period. The company may at its discretion terminate, shorten or extend the Subscription period. The Subscription period can end at earliest on 16.2.2018 at 16.30 Finnish time (at 15.30 Swedish time) and it won't be extended beyond 23.2.2018 at 16.30 Finnish time (at 15.30 Swedish time). Any changes to the Subscription period will be announced by way of a company release. The company can't terminate the Subscription period between 9.30 and 16.30 Finnish time (between 8.30 and 15.30 Swedish time) or change the Subscription period after the Subscription period has ended. In case the Subscription period is changed, the allocation date and the date of delivery of Initial Public Offering Shares will be changed accordingly.

8. Allocation of the Initial Public Offering Shares

The company will at its discretion resolve on the allocation of the Initial Public Offering Shares between the investors within Retail Offering and Institutional Offering in Finland and in Sweden. If the Initial Public Offering is oversubscribed, investors may be allocated fewer Initial Public Offering Shares than subscribed for, or no Initial Public Offering Shares at all. In case the Initial Public Offering is oversubscribed, the Company strives to fulfil the subscriptions placed by investors fully up to 200 shares.

To the extent that an investor is allocated Initial Public Offering Shares less than what the investor subscribed for, the overpaid Subscription price will be repaid to the investor within five (5) bank days of the date when the board of directors resolved on the allocation of the Initial Public Offering Shares. No interest will be paid on the amounts returned.

Information on the allocation is not separately announced to the investors, but the investors receive the information in connection with confirmation of the transaction and the possible repayment of the subscription price. The customers of Nordnet Bank shall see their subscriptions and shares allocated to them on the transaction site of Nordnet Bank online service.

9. *Subscription commitments received before the Initial Public Offering*

The Company has received binding commitments to subscribe shares before the Initial Public Offering that are explained in the chapter “*Arrangements related to the issue of the shares*” of this Prospectus.

10. *Publication of the outcome of the Initial Public Offering*

Provided that no changes are made to the Subscription period, the company will announce the outcome of the Initial Public Offering on or about 20.2.2018 by way of a company release.

11. *Registration of the Initial Public Offering Shares and entry in the book-entry accounts*

The Company will apply for the registration of the Initial Public Offering Shares with the Trade Register as soon as practically possible after the allocation of the Initial Public Offering Shares and after approval of the subscriptions. Provided that no changes are made to the Subscription period, the Company expects the issued Initial Public Offering Shares to be registered with the Trade Register on or about 26.2.2018. The Initial Public Offering Shares will be issued and entered in the book-entry system of Euroclear Finland as soon as possible after having been registered with the Trade Register. As soon as possible after registration with Euroclear Finland, the Initial Public Offering Shares will be delivered to investors through the book-entry system of Euroclear Finland and Euroclear Sweden. Provided that no changes are made to the Subscription period, the Company expects the delivery of the Initial Public Offering Shares to the investors to take place on or about 26.2.2018.

12. *Shareholder rights*

The Initial Public Offering Shares will confer all shareholder rights from the registration with the Trade Register and entry in an investor’s book-entry account. Each Share in the Company confers one vote at the Company’s general meetings. All the Shares in the Company confer equal rights to dividend and to other distributions and to other rights in the Company related to the Shares in the Company.

13. *Listing application in Finland and in Sweden*

Before the execution of the Initial Public Offering, the Shares of the Company have not been subject to trading on any regulated market or any multilateral trading facility. The company submits listing application for Nasdaq Helsinki Oy to be processed at the Helsinki Stock Exchange and at the Stockholm Stock Exchange to list:

- a) on Nasdaq First North Finland the Initial Public Offering Shares issued and allocated in Finland and delivered through Euroclear Finland and all other Shares issued by the Company, that are not applied for listing on First North Sweden;
- b) on Nasdaq First North Sweden the Initial Public Offering Shares issued and allocated in Sweden and delivered through Euroclear Sweden

The trading symbol on Nasdaq First North Finland is expected to be BONE and on Nasdaq First North Sweden it is expected to be BBS. The company expects trading to commence on First North Finland and First North Sweden on or about 28.2.2018. The company will apply for

primary listing to be on First North Finland and for the secondary listing to be on First North Sweden.

14. Supplements to the Prospectus and cancellation of subscriptions

Subscriptions placed in the Finnish and Swedish Initial Public Offering are binding and irrevocable and may only be cancelled where the Finnish Securities Market Act provides for a cancellation right (“Arvopaperimarkkinalaki, 14.12.2012/746 with changes).

In accordance with the Finnish Securities Market Act, the Company will be obliged to issue a supplement to the Prospectus in case a mistake or inaccuracy in the Prospectus is discovered, or a significant new factor arises, prior to the end of the Subscription period, if such mistake, inaccuracy or new factor may bear material significance to the investors. Such supplement will be published in the same manner as the Prospectus.

Investors who have subscribed for Initial Public Offering Shares before the publication of a supplement to the Prospectus may choose to cancel their subscriptions. The cancellation right must be exercised within a cancellation period which may not be shorter than two Finnish banking days from the publication of the supplement to the Prospectus. An investor's cancellation of a subscription will be deemed to be made in respect of all the subscriptions of that investor. A precondition for the right to cancel is that the mistake, omission or material new information arose or was noted before the delivery of the Initial Public Offering Shares. Cancellations must be filed with the Subscription place with which the subscription was placed.

Information on the right to withdraw shall be issued in the supplement to the Prospectus. Where an investor has cancelled its subscription, any subscription price already paid by that investor will be returned to the bank account of the investor given by the investor in connection with the subscription. The funds will be repaid within three local banking days of the cancellation of the subscription. No interest will be paid on the amounts returned. The Company will announce cancellation instructions by way of a company release, in connection with publishing the supplement to the Prospectus.

15. Company's right to withdraw the Initial Public Offering

The Company may at its discretion withdraw the Initial Public Offering. The Initial Public Offering will be withdrawn, in case the amount of subscriptions in the Initial Public Offering remains under 2 000 000 euros. If the Initial Public Offering is withdrawn, any subscriptions given by investors will be automatically cancelled. In such case, the subscription price paid by investors will be returned to the bank accounts of the investors given by the investors in connection with the subscriptions. The funds will be repaid within three local banking days of the Initial Public Offering being withdrawn. A withdrawal of the Initial Public Offering will be announced by the Company by way of a company release. The Company intends to apply for the listing of the Initial Public Offering Shares in Finland and in Sweden. If the Company's application to list the issued Initial Public Offering Shares is not approved in respect of either First North Finland or First North Sweden, the Company will withdraw the Initial Public Offering. The Company may not withdraw the Initial Public Offering after the board of directors of the Company has resolved on the allocation of the Initial Public Offering Shares.

16. Capital transfer tax and operating fees

There is not expected to be charged any capital transfer tax for the subscription for Initial Public Offering Shares. Account operators may charge a fee in accordance with their price list for maintaining the book-entry account and storing the shares.

17. Offering of Initial Public Offering shares elsewhere in Finland and in Sweden

Regulations of some countries may set limitations to participating in the Initial Public Offering. Additional information on limitations regarding offering of Initial Public Offering shares can be found in the Prospectus section *“Important information about the Prospectus”*.

The board of directors can at its discretion refuse for the investor’s subscription in the Initial Public Offering, for example,

- a) if the board of directors regards the subscription to be against law, provision or regulation;
- b) if it is justified to believe, that the Company would be required to take other actions than publishing the Prospectus, so that delivering of Initial Public Offering Shares for the investor would be allowed.

18. Other matters

The board of directors of the Company may resolve on other matters relating to the Initial Public Offering.

19. Governing law

The Initial Public Offering and Initial Public Offering Shares are governed by Finnish law. The courts of Finland have exclusive jurisdiction to settle any dispute which may arise out of or in connection with the Initial Public Offering.

Terms specific to the Finnish Retail Offering

Persons entitled to subscribe in the Finnish Retail Offering

In the Finnish Retail Offering, all Initial Public Offering shares are offered to individuals and legal entities, whose permanent address or place of residence is in Finland and who give their subscription commitment in Finland. The subscription place may reject the subscription fully or partially, if it is not in compliance with these terms or if it is defective.

The provider of the Subscription commitment must have a book-entry account in a Finnish account operator or in an account operator operating in Finland and he/she must provide the information on his/her book-entry account in his/her subscription commitment. The new shares subscribed and issued in the Initial Public Offering are registered to the investors’ book-entry accounts, whose subscription commitments have been approved, on or about 23.2.2018.

Special terms to apply in the Finnish Institutional Offering

Persons entitled to subscribe in the Finnish Institutional Offering

In the Institutional Offering, all the Initial Public Offering shares are offered for the subscription of institutional investors in Finland. The investors, who subscribe for at least 20 001 Initial Public Offering shares, are entitled to participate in the Institutional Offering.

The regulations of some countries may set limitations for participating in the Initial Public Offering. The board of directors has a right to reject the subscription for Initial Public Offering Shares, if the board regards the subscription to be against law, provision or regulation. The Initial Public Offering Shares are offered in the Institutional Offering outside the United States for institutional investors. The Initial Public Offering Shares have not been registered, and they will not be registered according to the U.S. 1933 Security law and they will not be offered or sold in the United States. Additional information about the limitations regarding Offering of Initial Public Offering Shares can be found in the Prospectus section "*Important information about the Prospectus*".

Terms specific to the Initial Public Offering in Sweden

The subscription place in the Swedish Retail and Institutional Offerings is Nordnet Bank AB.

Subscription of the Retail Offering and payment

The Subscriptions are made in the Internet service of Nordnet Bank in www.nordnet.se/bones.

Announcement for the approval of subscription

The Initial Public Offering Shares are delivered through the book-entry system of Euroclear Sweden for investors that participated in the Initial Public Offering in Sweden.